

# ROi At-A-Glance

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ROi is a vertically integrated **Accountable Supply Chain Organization™** that offers the most comprehensive and viable alternative to GPOs.

## **What is an Accountable Supply Chain Organization™?**

An Accountable Supply Chain Organization™ focuses on all aspects of supply chain from planning through fulfillment and consumption to ensure the highest quality care is delivered in the most cost effective manner. To achieve this, providers must streamline and/or control critical elements of the supply chain including: *contracting, sourcing, warehousing, transportation, data management clinical integration, and overall accountability of daily supply chain operations.*



## OVERVIEW

ROi believes in the power of provider collaboration to transform health care. A recognized leader in health care supply chain management through our vertically integrated supply chain model, we were founded more than a decade ago by Mercy, one of the nation's largest non-profit health care systems, and today serve fellow providers across the United States who share a passion for supply chain excellence. As a provider-owned Accountable Supply Chain Organization™, we focus on all aspects of supply chain from planning through fulfillment and consumption to ensure the highest quality of care is delivered in the most cost effective manner. ROi is the only provider to be ranked by Gartner as a top 10 health care supply chain every year of the ranking.

## END-TO-END SUPPLY CHAIN SOLUTIONS

ROi works alongside fellow providers of all sizes to implement innovative supply chain solutions, offered à la carte, including:

- Centralized Document Storage
- Centralized Print Management
- Centralized Shared Services
- Clinical & Spend Analytics
- Consolidated Service Center (CSC) Design & Operations
- Custom Pack Solutions
- Formulary Development & Management
- IV Compounding
- Knowledge Transfer (Consulting) Solutions
- Medical Device Implant Solutions
- Medical Device Reprocessing
- Pharmaceutical Repackaging
- Regard® Private Label Products
- Service Line Management
- Strategic Contracting & Sourcing
- Supply Chain Assessment & Strategy Development
- Supply Chain Outsourced Management
- Transportation Management
- Utilization & Standardization Programs

## PROVEN RESULTS

- **\$1+ billion** supply chain savings for Mercy
- **6%-12%** price advantage to GPOs
- Operate **multiple** Consolidated Service Centers

## RECOGNITION

- Gartner Top 10 Healthcare Supply Chain recipient
- Gartner Supply Chaininnovator Award
- SCM World Supply Chain Visionary Award
- Council of Supply Chain Management Professionals Innovator Award
- IDN Summit Supply Chain Innovator
- GHX Innovator of the Year
- Most Wired Supply Chain Innovator
- NCI Supply Chain Innovator
- FierceHealthcare Innovator of the Year

## MISSION

We will transform the clinical, operational and financial performance of those we serve through an integrated supply chain.

## VALUES

**Service:** We respond with passion to the needs of others and add value in all that we do.

**Excellence:** We strive to attain high standards of performance and proficiency.

**Dignity:** We hold other people and organizations with regard and acknowledge their contributions.

**Alignment:** We work with those who are open-minded and actively create a common understanding.

**Accountability:** We hold ourselves and each other to our word.

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